

ENGLISH PHRASES FOR NEGOTIATIONS

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MAKING A PROPOSAL

- We'd like to propose ...
- We request/propose ...
- How do you feel about ...?

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COMPROMISING

- If you were prepared to ..., we might be able to...
- We are ready to accept your offer; however, there would be one condition
- In return for this, would you be willing to ...?

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ACCEPTING A PROPOSAL

- This agreement is acceptable to us
- That sounds reasonable
- I think we have a deal
- I can agree to that
- OK, let's go for it (*informal*)

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OBJECTING

- That's not exactly how I look at it
- I have some reservations about that
- I'm afraid we couldn't agree to that
- I'm not so sure, I still think



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Business English Negotiation Vocabulary

Mohammad Rudiyanto



Business English Negotiation Vocabulary:

Bridging Global Communication with Business English Mohammad Rudiyanto, 2025-09-27 In an increasingly globalised business world the ability to communicate fluently and effectively in English has become a skill that cannot be ignored This book Bridging Global Communication with Business English presents a complete guide to mastering English in an international business context Aimed at students and professionals it provides the insights and skills needed to build strong communications manage negotiations and create mutually beneficial business relationships on a global level From the basics of business communication to advanced techniques in negotiations presentations and closing deals this book covers the essential aspects of using English for professional purposes The book's main focus is on negotiation skills which are key to success in many business situations Readers will learn how to communicate effectively listen actively and overcome objections and conflicts in challenging business contexts Through a practical approach this book invites readers to not only understand the theory but also apply it in real world situations through relevant case studies and simulations Emphasising the importance of persuasive and diplomatic communication strategies the book also discusses how to manage cultural differences pay attention to ethics in negotiations and utilise Business English to build a strong international network Packed with real life examples and practical tips this book will help readers understand the language nuances needed to succeed in the international business world bridge cultural differences and face communication challenges in the global marketplace Bridging Global Communication with Business English is a comprehensive guide that will give readers the confidence and skills needed to navigate an increasingly connected business world smoothly and successfully **Business English** Serdar

Uçar ,2024-12-05 **Business English A Practical Guide for English Learners** is designed to equip non native English speakers with essential language skills for succeeding in the global business environment Through a series of structured chapters the book covers crucial topics such as meetings negotiations networking customer service presentations and career development Each chapter includes practical vocabulary real life dialogues exercises and cultural considerations fostering both language proficiency and confidence in professional communication With its emphasis on practical application and cultural awareness this guide serves as a comprehensive resource for learners seeking to enhance their business English skills and navigate successful interactions in their careers *Business English* Soumitra Kumar Choudhury, 2011 *Resources in Education* ,1988-11 **Modern Business English in Communication** Miroslav Kaftan, Zdenka Strnadová, 2004 **Principles of**

Business Writing Thomas Hearne Bailey Whipple, 1924 **Successful Business English** Norman B. Sigband, 1983

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In a global defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their ability to kindle emotions, provoke contemplation, and ignite transformative change is truly awe-inspiring. Enter the realm of "**Business English Negotiation Vocabulary**," a mesmerizing literary masterpiece penned by a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve to the book is central themes, examine its distinctive writing style, and assess its profound effect on the souls of its readers.

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