

# How to sell yourself in a CV (& Resume)



Selling yourself to employers is an art.

Get it right and you get the job. Get it wrong and you get nothing.

**1**

## Show rather than tell

Give evidence of your achievements using facts, figures, and percentages.

**2**

## Include testimonials

Add quotes from managers, clients or colleagues who can vouch for your abilities.

**3**

## Focus on your achievements

Highlight any awards, nominations, or special recognition you've received.

**4**

## Speak their language

Use industry-specific terminology, words, phrases, and acronyms.

**5**

## Don't say you're the best

Nobody likes a big head so avoid bragging and appearing arrogant.

**6**

## Align yourself with the job

Show your passion and experience is in line with the needs of the role.

**7**

## Identify the Employers needs

Scan the job description to find out what they want and then give it to them.

# Sell Yourself With A Sticky Cv

**Wendy Smedley**



## **Sell Yourself With A Sticky Cv:**

**Computer Contractor Guide** Mar Horrocks, I have made in excess of 1 8 million pounds as a computer contractor by making the right decisions this book will help you not make the same silly mistakes I see everyday you will be amazed This book will show you how to start a consulting business and explains what is consulting The book will also explain how I became a contractor and how I made over 1 million pounds on my own I was earning 11k per year within 4 years of leaving University as a computer programmer I had just got married bought a house and was working long hours to pay the bills Yes we all know what it s like Give your family what they deserve **Graduate CVs and Covering Letters** Jenny

Keaveney, Bruce Woodcock, 2017-09-16 Based on feedback from recruiters and written by two experts in the field this handy guide is packed with tips on how to craft high quality CVs and covering letters It features practical guidance on content and appearance and helps readers to communicate their skills and capabilities effectively to prospective employers It also includes annotated examples of creative academic video and international CVs alongside advice from recruiters and insights from students and graduates Exercises and quizzes are embedded into the text providing students with additional opportunities to hone their skills This is an invaluable resource for students applying for placements internships graduate jobs and postgraduate study and recent graduates It will also be useful to careers advisors and staff involved in running employability skills and career planning modules **Defining You** Fiona Murden, 2021-09-14 Defining You helps you to

understand who you are and what your place is in this hectic and demanding world It opens a window into the process of psychological profiling and presents a clear path to improving your effectiveness and fulfilling your potential with immediate actions and tangible tips This new edition will include New chapter on emotional resilience taking it s place among the chapters on Defining You Describing You Developing You Confidently You and Optimizing You Fiona introduces a whole new section on being Resiliently You based on the course she runs frequently and has most latterly been running for the NHS Everyone has emotional resilience to some degree but the global pandemic has really tested all of us in how we use it Coping with challenges and setbacks is a key factor in both how we manage our daily lives and how leaders make the decisions that govern our lives Fiona has over twenty years experience in both the science and practice of coaching emotional resilience More in depth exploration of mental health and how it affects focus and high performance A fully revised chapter on sleep and stress relief Introduction of the 3 S s concept Sleep Self Awareness and Social Support Library + Information Update

, 2002 **The Complete Idiot's Guide to Scrapbooking** Wendy Smedley, 2002-11-01 Explains how to assemble photographs and clippings into a homemade scrapbook and offers ideas for borders and themes *The House of Love and Dreams* Lauren Westwood, 2025-01-29 A captivating old house mystery perfect for fans of Eve Chase Lulu Taylor and Rachel Burton An old house a secret heartbreak a second chance at love Lizzie Greene is about to lose everything With no money and no job to pay her late husband s debts she is resigned to selling her quirky old house Tanglewild But a lifeline appears

when Lizzy's house is chosen as the perfect location for a film based on a best selling novel Her household is turned upside down by a cast of colourful characters the enigmatic author a handsome location scout a brooding director a heart throb leading man never mind her ex mother in law camped out in her drive But behind the Hollywood magic all is not as it seems Someone has a hidden agenda in coming to Tanglewild and will stop at nothing to keep its secrets hidden and soon Lizzy's desire to save her house puts her in mortal danger Can Lizzy uncover Tanglewild's secrets in time to save her dreams of a new life and a second chance at love Readers adore *The House of Love and Dreams* An enchanting and engrossing read that I highly recommend Bookish Jottings My dream book Absolutely brilliant *The Writing Garnet* Full of twists and turns captivating and absorbing Reader Review A really stunning novel of romance and mystery Reader Review Please note this book was previously published as *Finding Dreams*      Popular Mechanics ,1940-04 *Popular Mechanics* inspires instructs and influences readers to help them master the modern world Whether it's practical DIY home improvement tips gadgets and digital technology information on the newest cars or the latest breakthroughs in science PM is the ultimate guide to our high tech lifestyle      *Jacob's Band Monthly* ,1929      *Jacobs' Band Monthly* ,1929      American Poultry Journal ,1921      Hardware Dealers' Magazine ,1912      English Mechanic and World of Science ,1883      Wallace's Farm and Dairy ,1908      Musical Merchandise Combined for the Duration [with] The Music Trade Review ,1930      **Youth's Companion** ,1895      The Value Line Investment Survey ,1986      **The Farmers' Advocate and Home Magazine** ,1921      Forest and Stream ,1891      **The National Real Estate Journal** ,1929      *Comfort* ,1914

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