

ENGLISH PHRASES FOR NEGOTIATIONS

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MAKING A PROPOSAL

- We'd like to propose ...
- We request/propose ...
- How do you feel about ...?

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COMPROMISING

- If you were prepared to ..., we might be able to...
- We are ready to accept your offer; however, there would be one condition
- In return for this, would you be willing to ...?

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ACCEPTING A PROPOSAL

- This agreement is acceptable to us
- That sounds reasonable
- I think we have a deal
- I can agree to that
- OK, let's go for it (*informal*)

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OBJECTING

- That's not exactly how I look at it
- I have some reservations about that
- I'm afraid we couldn't agree to that
- I'm not so sure, I still think

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Business English Negotiation Vocabulary

Richard Mead



Business English Negotiation Vocabulary:

Bridging Global Communication with Business English Mohammad Rudiyanto, 2025-09-27 In an increasingly globalised business world the ability to communicate fluently and effectively in English has become a skill that cannot be ignored This book Bridging Global Communication with Business English presents a complete guide to mastering English in an international business context Aimed at students and professionals it provides the insights and skills needed to build strong communications manage negotiations and create mutually beneficial business relationships on a global level From the basics of business communication to advanced techniques in negotiations presentations and closing deals this book covers the essential aspects of using English for professional purposes The book's main focus is on negotiation skills which are key to success in many business situations Readers will learn how to communicate effectively listen actively and overcome objections and conflicts in challenging business contexts Through a practical approach this book invites readers to not only understand the theory but also apply it in real world situations through relevant case studies and simulations Emphasising the importance of persuasive and diplomatic communication strategies the book also discusses how to manage cultural differences pay attention to ethics in negotiations and utilise Business English to build a strong international network Packed with real life examples and practical tips this book will help readers understand the language nuances needed to succeed in the international business world bridge cultural differences and face communication challenges in the global marketplace Bridging Global Communication with Business English is a comprehensive guide that will give readers the confidence and skills needed to navigate an increasingly connected business world smoothly and successfully **Business English** Serdar

Uçar ,2024-12-05 Business English A Practical Guide for English Learners is designed to equip non native English speakers with essential language skills for succeeding in the global business environment Through a series of structured chapters the book covers crucial topics such as meetings negotiations networking customer service presentations and career development Each chapter includes practical vocabulary real life dialogues exercises and cultural considerations fostering both language proficiency and confidence in professional communication With its emphasis on practical application and cultural awareness this guide serves as a comprehensive resource for learners seeking to enhance their business English skills and navigate successful interactions in their careers *Business English* Soumitra Kumar Choudhury, 2011 *Resources in Education*

,1988-11 **Modern Business English in Communication** Miroslav Kaftan, Zdenka Strnadová, 2004 **Principles of Business Writing** Thomas Hearne Bailey Whipple, 1924 **Successful Business English** Norman B. Sigband, 1983

The English Dialect Dictionary, Being the Complete Vocabulary of All Dialect Words Still in Use, Or Known to Have Been in Use During the Last Two Hundred Years: T-Z. Supplement. Bibliography. Grammar Joseph

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Watson,1926 This book has been written for the men and women who want to be able to express themselves convincingly and well who want to be able to talk to anyone at any time without hesitation and embarrassment Attention is given to voice articulation pronunciation and expression all the phases of training and development that make an interesting and effective speaker **Linguistics and Language Behavior Abstracts** ,2008 International Dictionary of the English language

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Commercial terms, an English-French and French-English vocabulary G. Korts,1890 Cross-Cultural Management Communication Richard Mead,1990-12-28 An exploration of the multi faceted aspects and problems of cross cultural communication for managers and businessmen It focuses on understanding different management cultures and explores how to correctly interpret situations within the context of different cultures and markets *The Chautauquan* ,1891

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