



Hidden Job Market

Hidden Job Market

Katharine Hansen

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The Hidden Job Market for the 80's Tom Jackson, Davidyne Mayleas, 1981

Unlock the Hidden Job Market Duncan Mathison, Martha I. Finney, 2009-09-20 More than 70% of today's job opportunities come through the hidden job market; they're never advertised, assigned to search firms or internal recruiters or displayed at job fairs. What's more, as employers cut recruiting costs, the proportion of hidden job opportunities is actually growing. And since most jobseekers know practically nothing about it, those who do understand it have a powerful inside advantage. Now two career experts reveal the hidden job market and show how to use it to dramatically improve your chances of landing a job that fits your passions and skills perfectly. Duncan Mathison and best-selling author Martha Finney help you launch a custom personal job search that avoids competing with thousands of desperate laid-off job seekers. Learn how to use the hidden job market to leapfrog salary levels or even change professions. Uncover hidden market opportunities and your target employers' unspoken needs and wants. Tell your story in two minutes and make people want to know more. Get the interviews that count and run them like a pro. Network without sounding phony, lame or desperate. Reframe experiences, passions and hobbies as transferrable skills. Build a strategic support team of advisors. Identify a dead-ended job search and get it restarted. Negotiate compensation for hidden jobs.

Secrets of the Hidden Job Market Bob Rogers, Steve Johnson, Bill Alexander, 1986

Find a Job in the Hidden Job Market Sarah Johnston, 2020 80% of jobs are not posted on job boards or company websites. These positions are filled in the hidden job market. In this course, you can learn how to access these unadvertised jobs by targeting your search, changing how and where you network, and taking action to supercharge your job hunt. Career strategist and former recruiter Sarah Johnston shows how to refine your job search goals, identify the companies you want to work for, and focus your efforts. She explains how to get your foot in the door by requesting an informational interview and how to build a network of contacts through conferences, trade associations, job search clubs, and more. Each tip helps you

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