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# HOW TO **LIST & SELL** REAL ESTATE IN THE 21ST CENTURY



**DANIELLE KENNEDY**  
—  
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# How To List Sell Real Estate In The 21st Century

**Yicheng Fang**

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*How to List and Sell Real Estate in the 21st Century* Danielle Kennedy,Warren Jamison,1999 This book is crowded with money making methods for experienced and new agents both of whom face intensified competition in the new millennium Meeting it means doing more in less time this calls for the powerful methods and latest technology described here You ll learn realistic client oriented ways to guide your prospects to the right decisions for them and for you You ll get a clear look at the real world of real estate without the rose tint Danny and Warren deliver their insights with stories you can feel and relate to the needs and questions you will face from your first day in real estate Practical up to date advice fills this book use it to jump start your career and send it soaring to the exciting heights of prosperity *Real Estate Appraisal Exam Prep for the 21st Century* Craig Julian,2008-02-12 This is a real estate appraisal exam prep book specifically designed for the new 2008 AQB test that is administered nationwide

*How to List and Sell Residential Real Estate Successfully* Barb Schwarz,1996 Written by a top producing real estate agent and one of the nation s most knowledgeable and entertaining professional speakers this text provides a complete step by step proven program for designing and implementing a successful professional real estate career Packed with examples forms charts instructions and illustrative anecdotes

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