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Market

Hidden Job Market

Brian Graham

Hidden Job Market:

Cracking The Hidden Job Market Donald Asher,2010-12-28 Can t find a job Maybe you re seeing only half the picture Half the job market is invisible Are you spending all your time applying to posted job openings postings that draw hundreds and in some cases thousands of applications No matter how perfect you are for the job there is always someone else who s a little more qualified more experienced The key to success in the current job market is breaking through to the hidden job market Over half of all jobs go to someone who did not apply to a posted opening at all What are they doing and how are they doing it They re finding new jobs before the posting hits the Internet Career guru Donald Asher offers proven strategies for finding great opportunities in any industry With Cracking the Hidden Job Market you ll stop wasting time and effort and beat the job search odds by learning how to find jobs that are never posted anywhere get complete strangers to help you find a job convince potential employers to give you an interview even when they re not hiring find and land the new jobs in this or any economy Every page of Cracking the Hidden Job Market is packed with no frills fundamentals to change the way you look for a job this time and forever

The Hidden Job Market for the 80's Tom Jackson,Davidyne Mayleas,1981 **Unlock the**

Hidden Job Market Duncan Mathison,Martha I. Finney,2009-09-20 More than 70% of today s job opportunities come through the hidden job market they re never advertised assigned to search firms or internal recruiters or displayed at job fairs What s more as employers cut recruiting costs the proportion of hidden job opportunities is actually growing And since most jobseekers know practically nothing about it those who do understand it have a powerful inside advantage Now two career experts reveal the hidden job market and show how to use it to dramatically improve your chances of landing a job that fits your passions and skills perfectly Duncan Mathison and best selling author Martha Finney help you launch a custom personal job search that avoids competing with thousands of desperate laid off job seekers Learn how to Use the hidden job market to leap frog salary levels or even change professions Uncover hidden market opportunities and your target employers unspoken needs and wants Tell your story in two minutes and make people want to know more Get the interviews that count and run them like a pro Network without sounding phony lame or desperate Reframe experiences passions and hobbies as transferrable skills Build a strategic support team of advisors Identify a dead ended job search and get it restarted Negotiate compensation for hidden jobs

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