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EXEMPLAR 2014
MEMORANDUM**

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2014 Exemplar Life Orientation

**Gesine Lenore Schiewer, Jeanette
Altarriba, Bee Chin Ng**



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The Partisan Next Door Ethan C. Busby, Adam J. Howat, Jacob E. Rothschild, Richard M. Shafranek, 2021-09-29 In the United States politics has become tribal and personalized The influence of partisan divisions has extended beyond the political realm into everyday life affecting relationships and workplaces as well as the ballot box To help explain this trend we examine the stereotypes Americans have of ordinary Democrats and Republicans Using data from surveys experiments and Americans own words we explore the content of partisan stereotypes and find that they come in three main flavors parties as their own tribes coalitions of other tribes or vehicles for political issues These different stereotypes influence partisan conflict people who hold trait based stereotypes tend to display the highest levels of polarization while holding issue based stereotypes decreases polarization This finding suggests that reducing partisan conflict does not require downplaying partisan divisions but shifting the focus to political priorities rather than identity a turn to what we call responsible partisanship

Language and Emotion. Volume 2 Gesine Lenore Schiewer, Jeanette Altarriba, Bee Chin Ng, 2022-11-07 The handbook *Language and Emotion* is intended to give a historical and systematic profile of the area It will aim to connect contemporary and historical theories approaches and applications and to cover eastern and western perspectives of language communication and emotion It will present all relevant aspects of language and emotion and thus contribute significantly to research in the field of linguistics and semiotics of emotion

Sexuality in Marketing and Consumption Athanasia Daskalopoulou, Daniela Pirani, Jacob Ostberg, 2024-08-09 This volume provides an in depth examination of the role of sexuality in consumers life course and in the marketing of products and services Leading scholars in the field define the most up to date picture of theories of sexuality in marketing and consumer research mapping the topic through diverse theoretical lenses addressing queer and feminist research and putting sexuality and consumption in context The book brings together leading international marketing scholars to build on the growing interest in theories of sexuality queer theory and intersectionality which are gaining more interest among institutions and researchers interested in equality and diversity While this book builds on existing expertise in consumer culture scholarship it is the first time a marketing book focuses on sexuality adding value to the existing repertoire in gender and feminist literature The chapters are organised into three key sections Part 1 maps the marketing and consumer research field discussing how sexuality can be studied through different lenses Part 2 focuses on queer and feminist theorising drawing on LGBTQIA theory queer theory and theories of intersectionality to analyse how overlapping social categories interact to influence consumer behaviour identity and experiences in the marketplace and Part 3 explores the personal and social aspects of sexuality offering a broad overview of issues of gender and sexuality digitalisation and the sexual body This text will be of direct interest to scholars and researchers within the fields of marketing consumer research sociology and media studies The aim of this book is to help scholars and students to develop a broader understanding about the interplay between sexuality society and the market

The Handbook of Personalized Persuasion Richard E. Petty, Andrew Luttrell, Jacob D. Teeny, 2025-02-19 The Handbook of Personalized Persuasion provides the most comprehensive and state of the art review of the expansive literature on personalized messaging in persuasion The book describes what features of people messages and contexts are most effective for personally tailored communication and how this knowledge can be leveraged to improve the influence of messaging in any domain It also addresses when such personalization can be counterproductive or backfire Bringing together some of the foremost experts in the area the book consists of a diverse global and interdisciplinary set of scholars who tackle the theory and application of personalized persuasion Organized into two sections the first part of this book addresses the many aspects of people to which messages can be targeted such as the basis of a person's attitude or the person's goals or identity The second part of this book tackles the many important areas of application in which personalized messaging has been examined such as political and health messaging consumer advertising and even online misinformation This handbook is essential reading for researchers and students in social psychology and across the behavioral and social sciences while also offering practitioners in marketing government and beyond the most cutting edge insights into how to maximize the influence of personalized persuasion

Education Reimagined: The Impact of Advanced Technologies on Learning Mohammad Khalil, Mohammed Saqr, Sonsoles López-Pernas, Isabel Hilliger, 2024-12-18 The last decade has seen significant progress in technology particularly in the fields of Artificial Intelligence and machine learning which have had a profound impact on numerous industries including education The integration of technology in education has fundamentally altered the landscape of learning where data becomes a crucial component to provide insights into for example how students learn when and where additional support is needed Employing educational data is proving to be a catalyst for innovation in education opening up new possibilities for students and educators alike The focus of this Research Topic is to explore the impact of recent technological innovations and advances such as AI powered Chatbots Learning Analytics Virtual and Augmented Reality and remote and virtual labs on different education systems both from the educational and the psychological perspective The scope is twofold on the one hand examining the use of these advanced technologies in learning and teaching activities and on the other hand teaching students about these technologies and understanding the impact of including them in new education policies and curricula including teaching of AI data science analytics and the ethical implications of data The Research Topic seeks to provide insightful and thought provoking perspectives on how technology is being utilized to enhance the learning experience for students of all ages Both in higher education and K12 education and their transition to higher education By gathering experts in psychology education and technology this Research Topic aims to present research findings and best practices and to stimulate discussions on the role of technology in shaping the future of education The ultimate objective is to inspire innovation and to improve the education of future generations through advanced technologies

Perceptual Linguistic Salience: Modeling Causes and Consequences

Alice Blumenthal-Dramé,Adriana Hanulíková,Bernd Kortmann,2017-06-05 Recent years have seen an upsurge of interest in the notion of salience in linguistics and related disciplines While in top down salience perceivers endogenously direct their attention to a certain stimulus in the bottom up salience it is the stimulus itself which attracts attention In prototypical cases of bottom up salience the stimulus stands out because it is incongruous with a given ground by virtue of intrinsic physical characteristics But a stimulus may also cause surprise by virtue of deviating from a cognitive ground e g when violating social or probabilistic expectations This has prompted researchers to examine the relationship between expectations and the perceptual salience of linguistic stimuli in new ways This e book features contributions from different scientific frameworks The reader will find commentaries reviews and original research articles on models of sociolinguistic and morphological salience the role of attention affect and predictability and on how salient items are processed categorized and learned Taken together the articles in this volume contribute to our understanding of how the perceptual salience of linguistic forms and variants can be theoretically framed and methodologically operationalized in different areas of linguistic processing

Coronavirus Disease (COVID-19): Psychological, Behavioral, Interpersonal Effects, and Clinical Implications for Health Systems Gianluca Castelnuovo,Andrea De Giorgio,Gian Mauro Manzoni,Changiz Mohiyeddini,Darren C.

Treadway,Daniel Bressington,Sally Wai Chi Chan,Llewellyn Ellardus Van Zyl,Antonella Granieri,John Naslund,2022-08-30

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