

How to sell yourself in a **CV** (& Resume)



Selling yourself to employers is an art.

Get it right and you get the job. Get it wrong and you get nothing.

1 Show rather than tell

Give evidence of your achievements using facts, figures, and percentages.

2 Include testimonials

Add quotes from managers, clients or colleagues who can vouch for your abilities.

3 Focus on your achievements

Highlight any awards, nominations, or special recognition you've received.

4 Speak their language

Use industry-specific terminology, words, phrases, and acronyms.

5 Don't say you're the best

Nobody likes a big head so avoid bragging and appearing arrogant.

6 Align yourself with the job

Show your passion and experience is in line with the needs of the role.

7 Identify the Employers needs

Scan the job description to find out what they want and then give it to them.

Sell Yourself With A Sticky Cv

RJ Shavelson

Sell Yourself With A Sticky Cv:

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