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**Edited by  
Dr. Joe Rubino**



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# Network Marketing Geneology Report

**Tom “Big Al” Schreiter**

## **Network Marketing Geneology Report:**

*Network Marketing For Dummies* Zig Ziglar, John P. Hayes, 2011-05-18 Network marketing has helped people all over the world achieve financial independence and it can help you do the same. As a profession network marketing invites all people regardless of gender, experience, education or financial status to jump on board and build a satisfying and potentially lucrative business. If you want to improve your current financial situation and are ready to become your own boss then networking marketing is the way to go. Whether you want to work full time or part time whether you dream of earning a few hundred dollars a month or thousands of dollars a month *Network Marketing For Dummies* can show you how to get started in this business within a matter of days. If you're currently involved in network marketing this book is also valuable as both a reference source and a refresher course. Network marketing is a system for distributing goods and services through networks of thousands of independent salespeople or distributors. With *Network Marketing For Dummies* as your guide you'll become familiar with this system and figure out how to build revenue, motivate your distributors, evaluate opportunities and grab the success you deserve in this field. You'll explore important topics such as setting up a database of prospects and creating loyal customers. You'll also discover how to get set up as a distributor, develop a comprehensive marketing plan, recruit, train and motivate your network. Maximize downline income. Take your marketing and sales skills to a higher level. Cope with taxes and regulations. Avoid common pitfalls. Packed with tips on overcoming common start up hurdles as well as stories from more than fifty successful network marketers. *Network Marketing For Dummies* will show you how to approach this opportunity so that you can begin to build a successful and satisfying business of your own.

**Official Gazette of the United States Patent and Trademark Office**, 2002 **Big Al's MLM Sponsoring Magic** Tom "Big Al" Schreiter, 2019-12-06 What should a new distributor do first? So much for the new distributor to learn only part time hours but they need to build quickly. MLM is different than a regular job. Every new person in your business should have a copy of this book to guide them in the early days of their network marketing career. This book shows the beginner exactly what to do, exactly what to say and does it through the eyes of brand new Distributor Joe. Big Al teaches Distributor Joe a very basic system to get to 100 distributors fast. Using just a few contacts and a very simple rejection free appointment and presentation system, Distributor Joe learns by observing and thus builds leadership skills instantly. The magic script to help every new distributor get his first network marketing distributor makes it easy to build deep. In a few words or examples, Big Al brings to light the real answers to network marketing leadership challenges. You'll find the same humor and directness that has endeared Big Al to his workshop audiences throughout the world. Published as *Big Al Tells All Sponsoring Magic* in 1979 and revised in 1985 and 1999, this latest revision includes updates to match the changes in the network marketing industry. It still retains the classic techniques that are essential to successful network marketing. Every new person deserves instant success in MLM so why not use this easy system to get them started fast? Motivation, attitude, positive attitude and philosophy are great but at some point

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