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# APPLIED MERGERS ACQUISITIONS

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**Applied Research Methods - Mergers and Acquisitions (M&A)** Alexander Berger,2011-07 Research Paper undergraduate from the year 2011 in the subject Business economics Investment and Finance grade 87 % University of Sunderland course Applied Research Methods for Business and Management language English abstract Throughout the last decades mergers and acquisitions M A are achieving increasing importance in the corporate world There are many motives such as to increase the market power and competitive advantage to reduce dependence on suppliers to gain fast access to new market etc why managers adopting an acquisitions strategy Nevertheless many M As have been unsuccessful in the past due to incompetent managers poor ethics inadequate analysis prior the deal and diversification away from the core business of the company Therefore a careful industry target company and product portfolio analysis must be made before the deal The literature provides different frameworks and analytical tools that can be used in the M A process in order to avoid typical risks However because of the uniqueness of each M A deal it is important to gain further insights in these transactions in

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[Quarterly Journal of Finance and Accounting](#), 2008 **Journal of Applied**

**Corporate Finance** ,2009    **Art of M&A Valuation and Modeling: A Guide to Corporate Valuation** H. Peter Nesvold,Elizabeth Bloomer Nesvold,Alexandra Reed Lajoux,2015-11-06 An M A dream team of experts explains how to conduct due diligence in the first most important step in the process determining exactly what a company is worth What s it worth Valuation is the common thread that unifies every M A transaction regardless of a company s industry financial condition or stage of development The Art of M A Valuation and Modeling bridges the gap between M A valuation in theory and as an appraisal practice It shows how to perform objective analyses address all parties subjective interests in the transaction and use practical financial models to complete a smooth transaction that benefits everyone Alexandra Reed Lajoux is Chief Knowledge Officer at the National Association of Corporate Directors NACD She has more than 30 years of experience as a senior writer and editor of newsletters articles and books on various business topics H Peter Nesvold is a managing director with Jefferies Co in New York where he heads transportation and automotive related equity research Elizabeth Bloomer Nesvold is the managing partner of Silver Lane Advisors an M A advisory firm specializing in the investment and wealth management industries    Applied Economics Alan Griffiths,Stuart Wall,1984    *Journal of Applied Business Research* ,1989

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