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*Author of How to Become CEO and How to Become a Great Boss*

HOW TO BECOME A  
**RAINMAKER**

The Rules for Getting and Keeping  
Customers and Clients

REVISED  
AND  
UPDATED

# How To Become A Rainmaker The Rules For Getting Keeping Customers Clients

**D. K. Light, Katie S. Pushor**



## **How To Become A Rainmaker The Rules For Getting Keeping Customers Clients:**

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**Boardroom** D. K. Light, Katie S. Pushor, 2005-04 Mysterious and powerful for decades America's boardrooms have remained closed to all but a handful of director in the club Now former Fortune 500 executives Dorothy Light and Kathleen Pushor reveal an insider's look at what goes on in the boardroom and how you can get their CEOs and directors of some of America's most prestigious corporations share their stories of what really goes on behind closed doors who gets selected to sit on a board and who doesn't and why being a part of this influential group should be the goal of today's up and coming executives professionals and community leaders *The Sassy Ladies' Toolkit for Start-Up Businesses* Michelle Girasole, Wendy Hanson, Miriam Perry, 2009 Starting a business is serious stuff but it doesn't have to be dull Not when you have the resources of The Sassy Ladies They share their own experiences as well as rich insights of other solopreneurs who have learned valuable lessons running their businesses The Sassy Ladies Toolkit for Start Up Businesses is a reference guide and workbook designed to get your business from the dream stage to the oh my gosh I'm running my own business stage all from women who have been there Forthcoming Books Rose Arny, 2002 Improve, 2000 **Interfaces**, 2004 Seeks to improve communication between managers and professionals in OR MS **Exporting Automotive Components**, 2003 This guidebook aimed at small and medium sized enterprises SMEs covers various aspects of exporting in the automotive components sector including drawing up a business strategy information sources on industry trends buyers and suppliers ISO quality standards trade channels managing client requirements costing and pricing market research customs and import duties e-commerce online procurement packaging and labelling WTO related issues SMEs and intellectual property matters *Consultants & Consulting Organizations Directory: Descriptive listings and indexes*, 2009 Words on Cassette, 2002 R R Bowker Publishing, 2002 *The Publishers Weekly*, 2003 **Professional Safety**, 2004 *Guerrilla Tactics for Getting the Legal Job of Your Dreams* Kimm Alayne Walton, 1995 Packed with hundreds of proven strategies that work time and again *American Book Publishing Record* R.R. Bowker Company, 1978

## Unveiling the Energy of Verbal Artistry: An Mental Sojourn through **How To Become A Rainmaker The Rules For Getting Keeping Customers Clients**

In a world inundated with screens and the cacophony of instant interaction, the profound power and mental resonance of verbal beauty frequently diminish in to obscurity, eclipsed by the continuous onslaught of noise and distractions. Yet, located within the musical pages of **How To Become A Rainmaker The Rules For Getting Keeping Customers Clients**, a interesting work of fictional beauty that impulses with raw thoughts, lies an unique trip waiting to be embarked upon. Written by way of a virtuoso wordsmith, this interesting opus instructions readers on an emotional odyssey, gently revealing the latent possible and profound affect stuck within the delicate web of language. Within the heart-wrenching expanse of this evocative evaluation, we will embark upon an introspective exploration of the book is main subjects, dissect its fascinating writing fashion, and immerse ourselves in the indelible effect it leaves upon the depths of readers souls.

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