

Chapter 7

Accounting for Receivables

QUESTIONS

1. When customers use credit cards, the selling companies can avoid having to directly evaluate the credit standing of their customers. They also avoid the risk of bad debts and often are paid cash from the credit card company more quickly than if customers were granted credit directly. Moreover, they hope to increase sales, and net income, from the added convenience to buyers.
2. Revenues and expenses usually are not matched under the direct write-off method because the revenues recorded from the uncollectible accounts often appear on the income statement of one period while the bad debts expenses of those revenues appear on the income statement of a later period when the account(s) is known to be uncollectible.
3. The accounting constraint of materiality suggests that the requirements of accounting standards can be ignored if their effect on the financial statements is unimportant to their users' business decisions.
4. A note represents a written acknowledgment by the debtor of both the debt and its amount and terms. This results in the note having greater legal significance.
5. Writing off a bad debt against the Allowance account does not reduce the estimated realizable value of a company's accounts receivable because the write-off reduces the balances of both Accounts Receivable and the Allowance for Doubtful Accounts by equal amounts. This means the difference between them (called estimated realizable value) remains the same.
6. The adjusted balances of Bad Debts Expense and Allowance for Doubtful Accounts are virtually never equal because the expense amount reflects only the events of the current period (because it is a temporary account that is closed at the end of each period), and the allowance is the accumulated result of events over a number of prior periods. The only way that they could be equal would be if write-offs during the prior period exactly equaled the beginning balance of the Allowance account.
7. Apple lists its accounts receivable as "Accounts receivable, less allowances of \$58 and \$53, respectively" (\$ millions) on its balance sheet. This means that Apple's allowance is \$58 million as of September 30, 2017, and \$53 million as of September 24, 2016.
8. Google uses the allowance method to account for doubtful accounts as evidenced by the receivables being reduced by an allowance of \$674 million on the December 31, 2017, balance sheet. The realizable value of accounts receivable as of December 31, 2017, is the net amount of \$18,336 million.

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Patrick R. Delaney, O. Ray Whittington



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