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# **BUILT TO LAST**

**SUCCESSFUL HABITS OF  
VISIONARY COMPANIES**

**JIM COLLINS**

(Bestselling author of **GOOD TO GREAT**)

**JERRY I. PORRAS**

# Built To Last Successful Habits Of Visionary Companies

## Harper Business Essentials

**O García**



## **Built To Last Successful Habits Of Visionary Companies Harper Business Essentials:**

*Built to Last* Jim Collins, Jerry I. Porras, 2011-08-30 Fundamentally altering the way executives think about long term success Built to Last has become a bible among CEOs and managers at prestigious corporations the world over Using examples from such companies as Wal Mart 3M P they can sustain a sense of cultism create BHAGs big hairy audacious goals and use unplanned progress to be successful year after year aThis new edition features an introduction by the authors describing what they ve learned since the original publication about how their findings apply to international settings nonprofits corporations in need of transformation and making predictions for the future **Built to Last** James Charles Collins, Jerry I. Porras, 1998 **The Five Talents That Really Matter** Barry Conchie, Sarah Dalton, 2024-08-27 A former Gallup Global Leadership Research and Development leader and the New York Times bestselling coauthor of Strengths Based Leadership demystifies the aura and complexity surrounding high performing leaders through original research and interviews with high performing global leaders The leadership space is rife with myths such as the belief that anyone can be a leader with enough effort or that a leader s strengths can be their greatest weaknesses According to Barry Conchie and his business partner Sarah Dalton these statements are complete BS The Five Talents That Really Matter dispels the fluff in leadership literature unveiling the traits and characteristics that truly determine high performance leadership This book serves as a guide stripping away misconceptions and providing a template against which career driven managers and leaders can assess and develop their capabilities The five evidence based talent dimensions are Setting Direction High performing leaders guide their organizations through complex situations and articulate the value that so many employees find motivational and engaging Building Energy Driven by a burning work ethic Talented leaders set an exacting example They measure progress and recognize that the most Talented employees beneath them demand their greatest attention and support Exerting Pressure Talented leaders assert a clear point of view and persuasively drive change and improvement never settling for average outcomes Increasing Connectivity Outstanding leaders prioritize people establishing effective followership through purposeful and ethical behavior and demonstrating care and concern for those they lead Controlling Traffic High performing leaders understand their organizations driving superior performance by establishing protocols and guardrails while showing agility and flexibility when circumstances change Through meticulous research assessment and testing Conchie and Dalton have built a database that predicts the talents and behaviors of the most successful leaders In this book they present for the first the first time a scientific model that demystifies the aura and complexity surrounding high performing leaders **Filling Execution Gaps** Todd C. Williams, 2017-10-23 I expected good but this is great Janet Pirus Phelps Principle Strategic CFO Former CFO Papa Murphy s Pizza Gaps are holes in your organization where tasks fall and failure breeds They inhibit your ability to implement strategic plans lead people and run successful projects Daily executives middle managers and project managers wrestle with the big six Absence of common understanding Disengaged executive

sponsors Misalignment with goals Poor change management Ineffective governance Lackluster leadership Ignoring any of these gaps endangers any strategy or project They regularly destroy hundreds of companies ability to turn their corporate vision into business value taking careers with them Filling Execution Gaps addresses the sources of these gaps and how to fill them Without any one of these important functions projects fail Without change management adoption suffers Without common understanding there is confusion Without goals business units and capabilities aligned execution falters Without executive sponsorship decisions languish Too little governance allows bad things to happen while too much governance creates overburdening bureaucracy Without leadership at all levels of the organization people are directionless Using decades of experience years of research and interviews with hundreds of business leaders author of the Amazon 1 Best Seller in Business Project Management Rescue the Problem Project Todd Williams illustrates how to fill these gaps meet corporate goals and increase value An excellent review of this book appears here <https://www.linkedin.com/pulse/improving-project-execution-filling-gaps-murray-pmp-ms> Click below to read an interview with the author <https://www.linkedin.com/pulse/filling-organization-gaps-successful-project-part-1-naomi> <https://www.linkedin.com/pulse/filling-organization-gaps-successful-project-part-2-naomi> published t Facebook users can access an interview on Project Management Cafe here <https://www.facebook.com/groups/projectmanagementcafe/permalink/1975750702698459> Related blogs can be accessed here <https://www.projectmanager.com/blog/project-execution> <https://www.strategyex.co.uk/blog/pmperspectives> strategy from the bottom up Check out his August 27 2018 interview here <https://www.yegor256.com/shift-m-2018-34.html> Click here for articles by the author on LinkedIn <https://www.linkedin.com/pulse/we-all-lead-todd-williams> <https://www.linkedin.com/pulse/your-inner-leader-task-introspection-todd-williams> <https://www.linkedin.com/pulse/leadership-actions-art-listening-todd-williams> <https://www.linkedin.com/pulse/leadership-actions-getting-people-talk-todd-williams> <https://www.linkedin.com/pulse/eliminating-blame-todd-williams> <https://www.linkedin.com/pulse/leadership-actions-dialog-discussion-todd-williams> <https://www.linkedin.com/pulse/projects-fail-when-people-dont-know-where-going-todd-williams> International Journal of Arts Management ,2005

Hart's E&P ,2002      **Strategy & Business** ,2005      **Own it** Jon M. Garon,2007 Own It provides the entrepreneur hands on examples and explanations of how to build long lasting value for the business through the use of trademarks copyright patents and other legal techniques Each chapter provides a roadmap to the mysterious but critical relationships between intellectual property and innovation It offers advice on maximizing the opportunities for financing planning and competing in the e commerce economy using common sense and the successful strategies of world renown companies The book first focuses on the legal and business attributes of exclusivity and relevance to highlight how bust to build market share and maximize profitability Chapters on relevance and innovation focus on how to identify the opportunities for changes in processes and markets It contrasts market relevance from social relevance explaining the strategies of creating and marketing must have products Using simple descriptions and numerous examples the book explains how intellectual property

assets can improve customer satisfaction and maximize profits Because the relationship between entrepreneur and investor is critical to success the book shows how to align the interests of investors and employees with the entrepreneur Together with nuts and bolts information of the start up phase of business this book provides the keys to building an economically stable business and a secure financial future The Intellectual Property Reference Guide carefully explains patent copyright trademark publicity rights and similar tools in the language of the start up business The reference guide illustrates how to use intellectual property to reduce competition and increase profitability By focusing on business entrepreneurs the reference guide emphasizes what the business leader needs to know Better than a get rich quick scheme Own It provides the manual for making start up business profitable stable and built to last     **Business and Industry** William R. Childs, Scott B. Martin, Wanda Stitt-Gohdes, 2004 A reference set containing 375 articles presented in alphabetical order on topics related to business and industry over the past two centuries     **Journal of Scholarly Publishing** ,2002     **Human Perspectives on Strategic Planning** Leanne Marie Wirkkula, 2007     **The Toyota Way to Success EBOOK BUNDLE** Jeffrey K. Liker, David Meier, James K. Franz, 2013-09-20 Four E Books in One The Toyota Way TOYOTA The name signifies greatness world class cars and game changing business thinking In factories around the world Toyota consistently makes the highest quality cars with the fewest defects of any competing manufacturer while using fewer man hours less on hand inventory and half the floor space of its competitors The international bestseller The Toyota Way written by Jeffrey Liker is the first book for a general audience that explains the management principles and business philosophy behind Toyota s worldwide reputation for quality and reliability The Toyota Way Fieldbook The Toyota Way Fieldbook is a companion to the international bestseller The Toyota Way The book builds on the philosophical aspects of Toyota s operating systems by detailing the concepts and providing practical examples for application that leaders need to bring Toyota s success proven practices to life in any organization The Toyota Way to Lean Leadership In The Toyota Way to Lean Leadership Jeffrey Liker and Gary L Convis present a four step model top leaders can use to create a culture dedicated to continuous improvement The authors provide the tools to getting employees to refocus their efforts from simply performing their singular function to delivering value across all functions Managers learn how to foster self development in every employee at every level put each employee in the position to develop others and remove obstacles and set the types of goals that ensure every team contributes to continuous improvement and the attainment of long term goals The Toyota Way to Continuous Improvement In The Toyota Way to Continuous Improvement Jeffrey Liker bestselling author teams up with former Toyota production engineer James Franz to explain the underlying thinking behind continuous improvement and why any company needs a disciplined approach to process improvement in every part of the organization Liker and Franz outline the common mistakes in thinking that limit results and they reveal how Toyota achieves its dual objectives of improving business performance and developing its people through following Dr W Edwards Deming s teachings of Plan Do Check Adjust PDCA     Small Group and Team

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